

Owl Labs

Product Code	Product Description	MSRP	AV Discount	AV Contract Price
ACCMTW201-0004	Owl Labs Meeting Owl Tripod - Mount your Meeting Owl for greater in-room flexibility with our brushed aluminum tripod. Built with adjustable telescoping legs and leg locks to configure your Meeting Owl setup. Compatible with the Meeting Owl 4+, 3, or Pro.	\$149.00	15%	\$126.65
ACCMTW100-0004	OUR WEIGHTED MEETING OWL STAND HELPS TO KEEP YOUR OWL PROPERLY POSITIONED IN THE ROOM AND ON THE TABLE. ADDED WEIGHT AND GRIPPY FEET HELP KEEP MEETING OWLS SET UP AND ALIGNED PROPERLY IN YOUR MEETING ROOM. IDEAL FOR PAIRED MEETING OWLS TO DISCOURAGE PEOPLE FROM MOVING THEM. CHANNELS UNDERNEATH THE STAND HELP DISCREETLY ORGANIZE AND ROUTE CABLING.	\$99.00	15%	\$84.15
BND300-0038	2 Meeting Owl 3s with Accessories	\$2,425.00	15%	\$2,061.25
ACCMTW405-0005	OUR WEIGHTED MEETING OWL STAND HELPS TO KEEP YOUR MEETING OWL 4+ PROPERLY POSITIONED IN THE ROOM AND ON THE TABLE. ADDED WEIGHT AND GRIPPY FEET HELP KEEP MEETING OWL 4+S SET UP AND ALIGNED PROPERLY IN YOUR MEETING ROOM. IDEAL FOR PAIRED MEETING OWL 4+S TO DISCOURAGE PEOPLE FROM MOVING THEM. CHANNELS UNDERNEATH THE STAND HELP DISCREETLY ORGANIZE AND ROUTE CABLING.	\$99.00	15%	\$84.15
ACCMTW200-0000	SAFELY STORE YOUR MEETING OWL DEVICE FOR TRANSPORT AND TRAVEL. OUR 5-LB, 15 X 13 PELICAN CASE FITS THE MEETING OWL, USB AND POWER CABLES, AND POWER SUPPLY. TSA-APPROVED CARRY-ON SIZE.	\$199.00	15%	\$169.15
FRS100-1100	Owl Labs Owl Bar - Color: Charcoal - Intelligent 114 4K front-of-room camera, mic, and speaker device. Pairs with the Meeting Owl (sold separately) to automatically focus on the speaker and switch between cameras to capture the best perspective of the room. 2YR Standard Warranty	\$1,799.00	15%	\$1,529.15
EXM100-1100	Expand the audio range of your Meeting Owl by 8 feet (2.5 meters) by connecting to the Expansion Mic. Put a mic closer to participants so quieter and more distant voices can always be heard. Seamlessly manage meetings with a mute button at your fingertips. Optional mounting bracket included. Designed to work exclusively with the Meeting Owl 3 for optimal performance and complementary design. Not compatible with Meeting Owl Pro or Meeting Owl original.	\$249.00	15%	\$211.65
ACCOB100-0000	OWL LABS OWL BAR TV MOUNT: SET UP THE OWL BAR ABOVE OR BELOW YOUR IN-ROOM TV WITH OUR UNIVERSALLY-COMPATIBLE TV MOUNT, DESIGNED TO MAKE SETTING UP THE OWL BAR SIMPLE AND FLEXIBLE. HELPS ORGANIZE CABLING AND IS UNIVERSALLY COMPATIBLE WITH MOST DISPLAYS UP	\$119.00	15%	\$101.15

MTW405-1000	The Meeting Owl 4+ is a 360-degree camera, mic, and speaker device with award-winning speaker-switching software and purpose-built enterprise features that create immersive meeting experiences for hybrid teams.	\$1,999.00	15%	\$1,699.15
SRV200-1000	The Owl 360 Services Enterprise Plan is purpose-built for enterprise IT teams to manage Owl Labs devices at scale, so meeting spaces stay reliable, supported, and protected. Includes 4-year extended warranty, priority customer support, and device insights and analytics.	\$596.00	15%	\$506.60
BND405-0010	Meeting Owl 4+ & Expansion Mic Bundle	\$2,248.00	15%	\$1,910.80
BND405-0004	Video Conferencing - 3840 x 2160 - 4K Ultra HD - microphone - Wired/Wireless - 2-year limited hardware warranty included	\$3,917.00	15%	\$3,329.45
FRS100-1000	Our intelligent 114 4K front-of-room camera, mic, and speaker device. Featuring a 4K, 30MP camera lens, 4 omnidirectional microphones, and an integrated speaker. Pairs with the Meeting Owl 4+, Meeting Owl 3, or Meeting Owl Pro (sold separately) to automatically focus on whoever is speaking and switch between cameras to always share the best perspective of the room for remote participants.	\$1,799.00	15%	\$1,529.15
ACCMTW300-0002	OUR 16-FOOT (5-METER) USB EXTENSION CABLE SUPPORTS LARGER ROOMS AND CONFIGURATIONS. COMPATIBLE WITH THE MEETING OWL(R) 3 DEVICE AND ITS INCLUDED 6-FOO	\$29.00	15%	\$24.65
ACCMTW000-0001	Owl Labs Soft-Sided Meeting Owl Carrying Case Our custom soft-sided travel case with a scratch-proof inner lining holds the Meeting Owl, the Expansion Mic, cables, and power supply, so you can safety store your tech while on the go.	\$149.00	15%	\$126.65
BND405-0007	2 Meeting Owl 4+s with Accessories	\$4,295.00	15%	\$3,650.75
MTW405-100T	Video Conferencing - 3840 x 2160 - Wired/Wireless - 2 speakers for 360 coverage and clear in-room sound - Field of View: 360	\$2,499.00	15%	\$2,124.15
MTW300-1000	Meeting Owl 3 - 360-Degree, 1080p HD Smart Video Conference Camera, Microphone, and Speaker. Auto-Focus on the Active Speaker. Certified Microsoft Tea	\$1,099.00	15%	\$934.15
BND300-0007	Meeting Owl 3 + Expansion Mic Kit. Certified for Microsoft Teams.	\$1,348.00	15%	\$1,145.80
ACCMTW300-0004	System Cables - USB-C Left Connector - Male Left Gender - USB-A Right Connector - Male Right Gender - 16feet Length - Black - 2-year warranty - Compatible with the Meeting Owl 3 device. Not compatible with earlier versions including the Meeting Owl Pro or Meeting Owl.	\$29.00	15%	\$24.65
EXM100-1000	Owl Labs Expansion Mic - Extends the range by 8 ft (2.5m) in the direction of the mic - Compatible with the Meeting Owl 3 or Meeting Owl 4+ - 2-year warranty	\$249.00	15%	\$211.65
BND300-0002	Meeting Owl 3 Premium Pack. Includes Meeting Owl 3, table stand, 16ft USB cable, Owl Care. Certified for Microsoft Teams. Qualcomm Snapdragon 605 processor, AC Input: 100-240V, Weight: 2.61lb (1.2kg)	\$1,249.00	15%	\$1,061.65
PBND-MAXMO3	MAXHUB & Owl Labs Small Microsoft Teams Rooms Bundle	\$2,127.00	15%	\$1,807.95
ACCMTW405-0006	Owl Labs Meeting Owl 4 Power Over Ethernet Adapter - Our Power over Ethernet (Poe) adapter delivers both power and a wired internet solution to the Meeting Owl 4+.	\$99.00	15%	\$84.15

ACCMTW405-0002	OUR 16 FOOT (4.8 METER) USB-C CABLE SUPPORTS LARGER ROOMS AND CONFIGURATIONS. COMPATIBLE WITH THE MEETING OWL 3 AND MEETING OWL 4+ DEVICE.	\$99.00	15%	\$84.15
BND405-0001	Meeting Owl 4+ Premium Pack, Create even more engaging hybrid experiences; Capture hybrid meetings from the best perspective; Engineered for ease and security at scale	\$2,249.00	15%	\$1,911.65
WBC100-1000	4208x3120, wifi or bluetooth, wall, ceiling or tripod mount, view and download high-res whiteboard images during meetings. Improves whiteboard visibility with increased clarity, shadow reduction, and by making presenter transparent	\$599.00	15%	\$509.15
BND300-0021	Meeting Owl 3 + Owl Bar	\$3,017.00	15%	\$2,564.45